

Industry Norms calculated from Stats SA figures

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Formula

- 1 Determine NPAT [NPBT-TAXATION]
- 2 NPAT ÷ TURNOVER

All Industries

3,96%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	153 313	156 530	121 172	94 178	525 193
TAXATION	32 772	29 106	31 772	32 371	126 021
NPAT	120 541	127 424	89 400	61 807	399 172
TURNOVER	2 473 320	2 523 371	2 601 911	2 493 798	10 092 400

Average profit margin

4,87 5,05 3,44 2,48

Mining and Quarrying industry

9,97%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	21 585	17 952	20 300	45 805	105 642
TAXATION	7 747	4 659	6 463	8 098	26 967
NPAT	13 838	13 293	13 837	37 707	78 675
TURNOVER	186 584	183 514	206 189	212 571	788 858

Average profit margin

7,42 7,24 6,71 17,74

Manufacturing Industry

2,36%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	31 968	30 984	23 505	9 241	95 698
TAXATION	7 016	7 413	6 989	6 721	28 139
NPAT	24 952	23 571	16 516	2 520	67 559
TURNOVER	711 909	738 521	727 582	690 254	2 868 266

Average profit margin

3,50 3,19 2,27 0,37

Electricity Gas and Water supply Industry

-3,69%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	-1 433	9 445	-5 541	-10 376	-7 905
TAXATION	602	490	748	616	2 456
NPAT	-2 035	8 955	-6 289	-10 992	-10 361
TURNOVER	65 788	81 531	68 103	65 156	280 578

Average profit margin

-3,09 10,98 -9,23 -16,87

Construction Industry

1,00%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	2 421	2 612	909	23	5 965
TAXATION	630	588	711	517	2 446
NPAT	1 791	2 024	198	-494	3 519
TURNOVER	87 153	90 862	90 711	81 762	350 488

Average profit margin

2,06 2,23 0,22 -0,60

Trade Industry

2,86%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	33 943	35 351	32 769	18 141	120 204
TAXATION	4 913	4 825	6 056	5 409	21 203
NPAT	29 030	30 526	26 713	12 732	99 001
TURNOVER	819 412	843 842	924 703	869 066	3 457 023

Average profit margin

3,54 3,62 2,89 1,47

**Transport Storage and
Communication Industry**

2,27%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	1 345	11 016	13 576	8 280	34 217
TAXATION	3 428	3 336	3 284	3 345	13 393
NPAT	-2 083	7 680	10 292	4 935	20 824
TURNOVER	234 622	236 372	228 721	217 576	917 291
Average profit margin	-0,89	3,25	4,50	2,27	

**Real estate and other business
services Industry**

10,75%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	55 773	43 334	32 829	20 484	152 420
TAXATION	7 200	6 885	6 281	6 575	26 941
NPAT	48 573	36 449	26 548	13 909	125 479
TURNOVER	300 094	281 935	291 313	293 438	1 166 780
Average profit margin	16,19	12,93	9,11	4,74	

**Community, Social and personal
services Industry**

5,50%

	Q2 (2019)*	Q3 (2019)*	Q4 (2019)!	Q1 (2020)!	Totals
NPBT	7 711	5 836	2 825	2 580	18 952
TAXATION	1 236	910	1 240	1 090	4 476
NPAT	6 475	4 926	1 585	1 490	14 476
TURNOVER	67 758	66 794	64 589	63 975	263 116
Average profit margin	9,56	7,37	2,45	2,33	

Note: The above estimates are sourced from the P0044: Quarterly Financial Statistics: December 2019 as published by Statistics South Africa

* Revised estimates

! Preliminary estimates